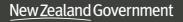




New Zealand Government Debt Market Outlook

September 2019



Overview





Economic/Fiscal outlook



New Zealand Government Bonds: risk-reward



Government debt funding strategy





Executive summary table

June years	2018 Actual	2019 Forecast	2020 Forecast	2021 Forecast	2022 Forecast	2023 Forecast
Real production GDP (annual average % change)	3.2	2.4	3.0	2.8	2.4	2.4
Real GDP per capita (annual average % change)	1.1	0.7	1.5	1.5	1.3	1.2
Unemployment rate (June quarter)	4.4	4.1	4.0	4.1	4.2	4.3
CPI inflation (annual % change, June quarter)	1.5	1.8	2.0	2.1	2.0	2.0
Current account balance (% of GDP)	-3.4	-3.4	-3.4	-3.4	-3.3	-3.3
Fiscal (% of GDP)						
Core Crown tax revenue	27.8	28.2	28.2	28.5	28.6	28.8
Core Crown expenses	27.9	29.1	29.4	29.6	29.0	28.8
Total Crown operating balance before gains and losses	1.9	1.2	0.4	0.6	1.3	1.7
Core Crown residual cash	0.5	-0.9	-1.3	-1.3	-0.2	0.3
Net core Crown debt	19.9	20.1	20.4	20.7	19.9	18.7
Net worth attributable to the Crown	44.9	43.4	42.5	42.1	42.8	43.9

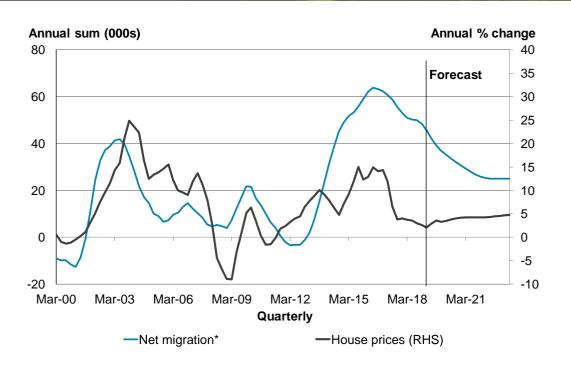
Source: StatsNZ, The Treasury, BEFU 2019

Growth cycle extended

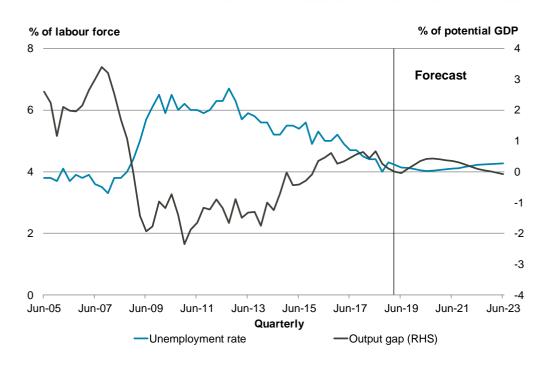


Real GDP growth

Net migration and house prices

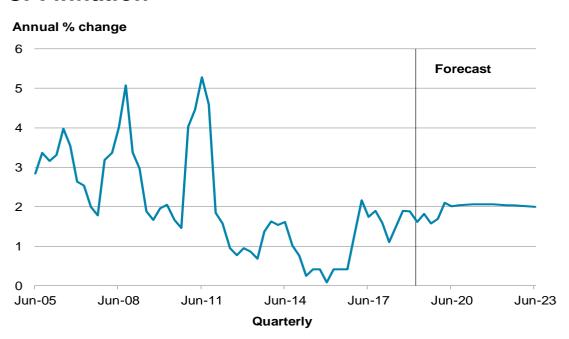


Economy near full capacity

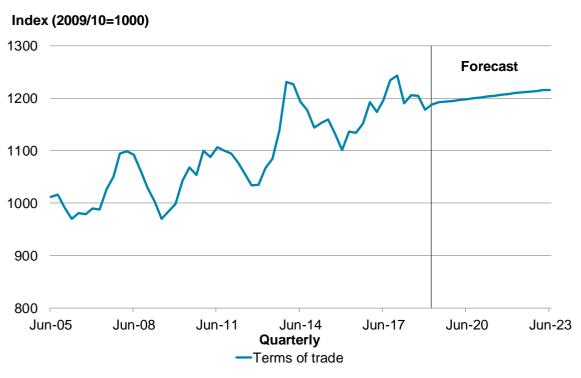


But inflation remains muted

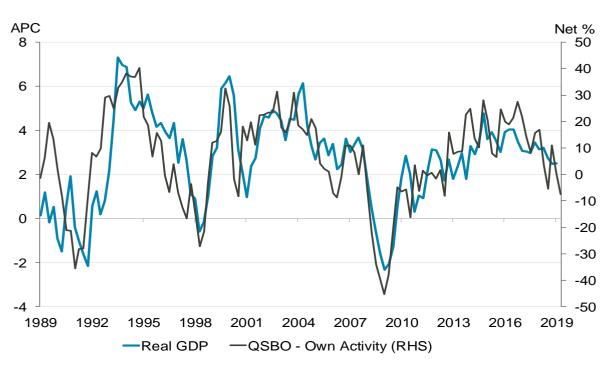
CPI inflation



Terms of trade strong

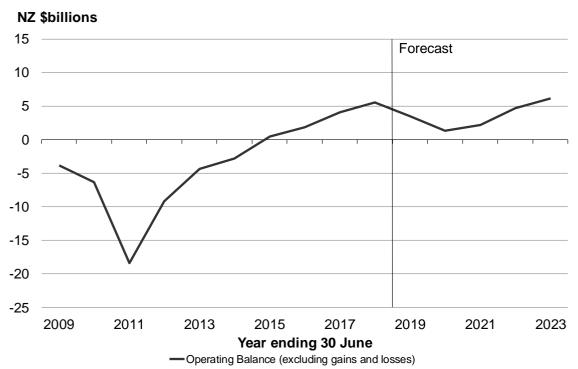


Business confidence - key risk

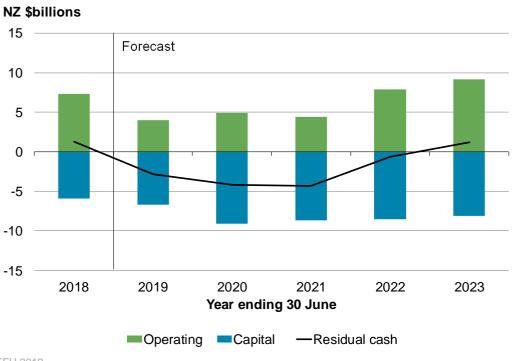


Source: Statistics NZ, QSBO

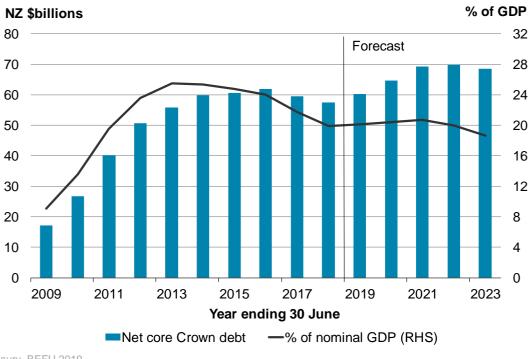
Operating surpluses sustained



Plans for capital spending



Net debt contained



Source: The Treasury, BEFU 2019

New Zealand Government Bonds: risk-reward



S&P recently upgraded outlook



Moody's

Aaa/Aaa (stable)

"New Zealand's credit profile reflects its **very strong institutions** and policy effectiveness and a strong fiscal position compared to peers. These credit features mitigate external and domestic vulnerabilities related to high reliance on external financing and elevated household debt." Feb 2019

Standard & Poor's AA+/AA (positive)

"The ratings on New Zealand reflect the country's fiscal and monetary policy flexibility, economic wealth and resilience, and **stable public policy settings**. These strengths provide the country with flexibility to offset potential risks related to its large external imbalances, high household and agriculture sector debt, dependence on commodity income, and financial system stability."

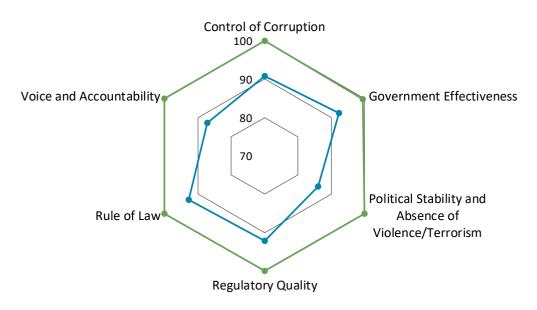
Jan 2019

Fitch AA+/AA (stable)

"New Zealand's ratings are underpinned by very high governance standards, a demonstrated commitment to prudent fiscal management, and a credible policymaking framework that helps manage risks and respond to pressures. The country's high net external debt and elevated household debt are the key weaknesses for the credit profile." Jan 2019

Strong institutions

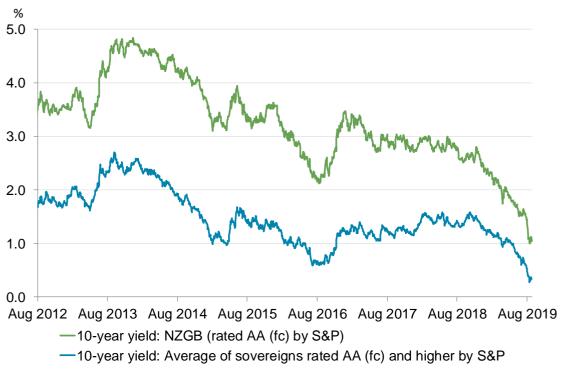




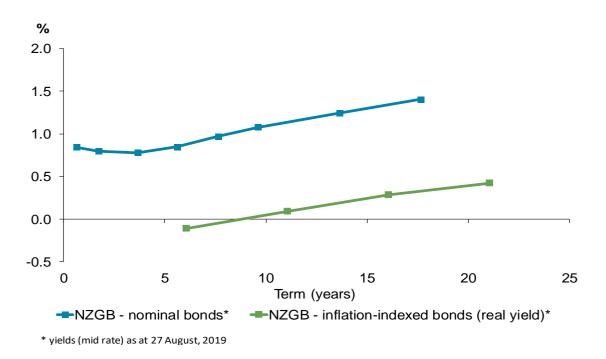
→ Average of sovereigns rated AA (fc) and higher by S&P

New Zealand

Relative yield

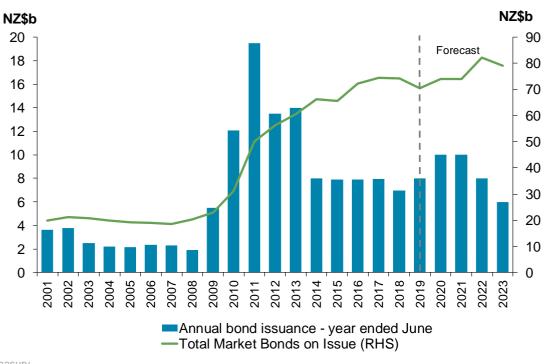


NZGB yields





Changing funding needs

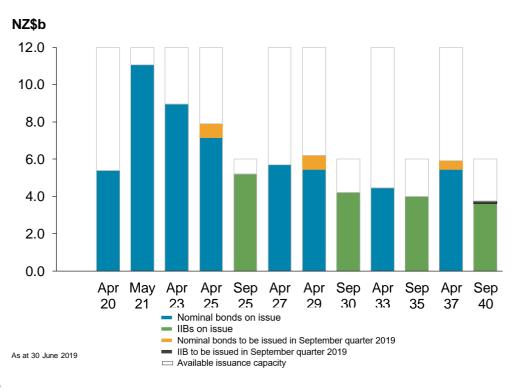


Forecast borrowing programme

Year ending 30 June (face value)	2019	2020	2021	2022	2023	Total
Gross NZGB issuance (NZ\$ billion)	8.0	10.0	10.0	8.0	6.0	42.0
NZGB maturities and repurchases (NZ\$ billion)	11.7	6.6	9.8	0.0	8.9	37.0
Net NZGB issuance (NZ\$ billion)	-3.7	3.4	0.2	8.0	-2.9	5.0
NZGBs on issue (NZ\$ billion)	70.5	73.9	74.1	82.1	79.2	n/a
NZGBs on issue (percent of GDP)	23.5%	23.3%	22.2%	23.4%	21.6%	n/a
Forecast T-Bills on issue (NZ\$ billion)	3	3	4	4	3	n/a

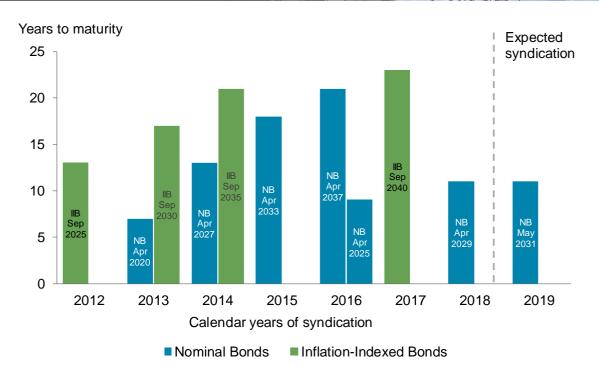
Source: The Treasury, BEFU 2019

Current NZGB portfolio



Source: The Treasury

Syndication of new bonds



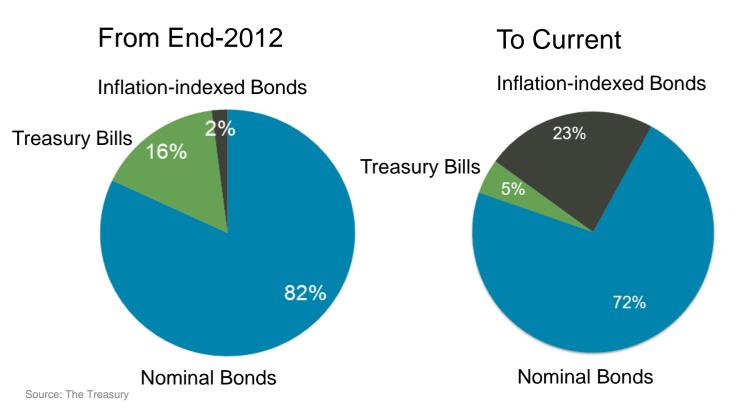
Increasing average-weighted maturity

NZGB Portfolio - Average Weighted Years to Maturity

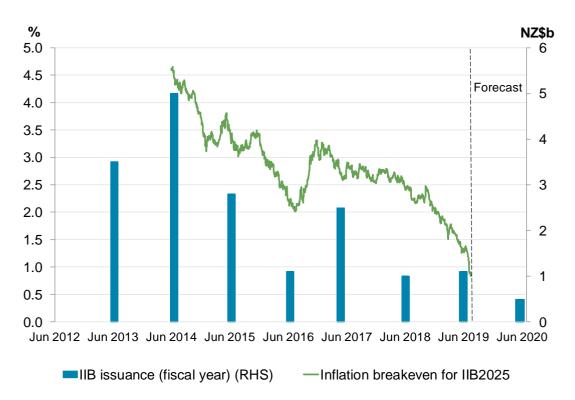


Source: The Treasury

Evolution of NZGB portfolio structure

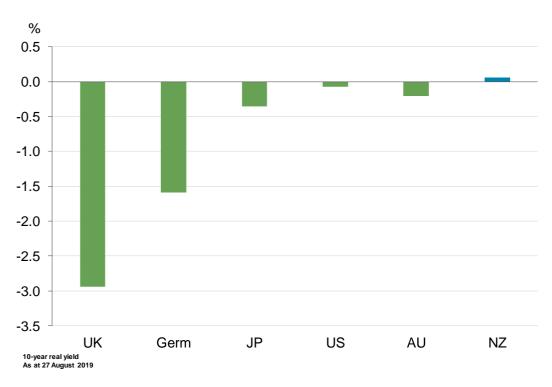


IIB breakeven & IIB issuance

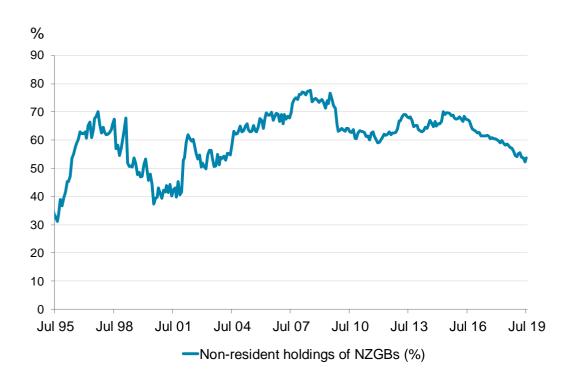


Source: Bloomberg, The Treasury

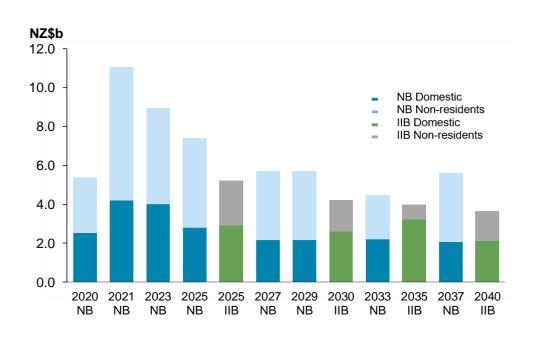
Real yields relative to peers



A diverse investor base



Holdings of NZGBs as at July 2019



Environment, Social and Governance (ESG)

- The New Zealand Government has clearly stated ESG objectives.
- Many of these are outlined in the Government's Wellbeing Budget 2019 that focuses on the wellbeing of people, the health of the environment and the strength of communities.
- https://treasury.govt.nz/publications/wellbeing-budget/wellbeing-budget-2019
- The Government is committed to progressing a climate change programme that allows for a just transition to a low-emissions economy.
- Cabinet has agreed a policy framework which will drive climate change policy towards low greenhouse gas emissions and climate resilience in New Zealand.
- https://www.mfe.govt.nz/climate-change/climate-change-and-government/climate-change-programme
- In this context, the Treasury currently has no plans to issue bonds in a specific ESG format.
 More broadly, it is cognizant of the contribution that efficient debt funding can make to the Government's ESG objectives.

Supporting liquidity

- New primary access framework from 30 September 2019
- Government commitment to a minimum size for the NZGB market
- New bonds issued via syndication
- Focus on issuing into benchmark lines
- Provide certainty by publishing quarterly tender schedule
- Buyback activity to recycle funds out the curve
- Broadly match ACGB maturities

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